



Industry Profile Study: Vision 2021

We are pleased to provide the results of the SPCP *Industry Profile Study: Vision 2021*. The SPCP first began collecting this data in 2003. Vision 2021 represents the sixth study. The results compiled from *Vision* studies are invaluable to the permanent cosmetic technician, trainer, supplier, and government agencies that look to the SPCP for industry information.

The SPCP Board of Directors, administration, and committee members will use this data for the development of educational programs and presentations to the media and regulators. It is essential that important details of our industry are supported by facts when addressing issues that affect our profession. The SPCP invites all members to utilize the information set forth below to promote the industry in a positive manner with industry regulators.

For further information, contact the Society of Permanent Cosmetic Professionals.

Society of Permanent Cosmetic Professionals
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Personal Data

1. In what country do you live?¹

Response	Percent
<i>USA</i>	85.7%
Canada	5.6%
United Kingdom	5.6%
South Africa	1.0%
Other	2.0%

85.7% of the respondents reported living in the USA. Canada (5.6%), United Kingdom (5.6%) and South Africa (1.0%) made up the remaining majority of respondents. *Other* (2.0%) consisted of respondents from Australia, Mexico, New Zealand, and Turkey.

2. In what state/province do you perform cosmetic tattoo procedures?

This question was slightly modified from previous years to include state/province/region for international respondents.

For the United States responses, the regions reported (as defined by the US Census Bureau) where technicians operate as follows:

US Region	Percent of Technicians
Midwest Region	11.4%
Northeast	17.0%
South	34.7%
<i>West Region</i>	36.9%

For the Midwest counts, Missouri topped out with 35.0% of the total midwest responses, followed by Wisconsin (20.0%), Illinois (15.0%) and Ohio (10.0%). The remaining responses (Michigan, North & South Dakota and Wyoming), represented the remaining percentages of 5.0% each.

Of the northeast region responses, New Jersey topped out with 30.0% of respondents, followed by New York (26.7%), Maryland (16.7%). Massachusetts, New Hampshire, and Pennsylvania tied with 6.7% of responses. Delaware and Rhode Island each represented 3.3% of the northeast responses.

For the south region, Texas topped out with 21.3% of responses, followed by Florida (18.0%), Tennessee (11.5%) and Georgia (8.2%). Louisiana, North Carolina, and Virginia each made up

¹ Throughout this report, often the percentages within the tables will total slightly more or less than 100%. This is due to errors from rounding off the percentages to a single decimal point. For the purpose of this summary, any rounding resulting in an error larger than one-half a percent ($\pm 0.5\%$) will be noted. When percentage totals are significantly larger than one-hundred percent, this will be due to multiple answers being permitted/reported. Items where this occurred have been noted.

6.6%, with Kentucky, Mississippi, Oklahoma following with 4.9% each. The remaining respondents, Alabama, Arkansas, South Carolina, and Washington DC, each made up the remaining 1.6% of responses.

In the west, California pulled in 32.3% of responses from the region, followed by Washington state (16.9%) and Arizona and Oregon with 12.3% each. Next, Colorado (7.7%), Idaho (6.2%), Nevada & New Mexico (3.1% each) of responses. Alaska, Hawaii, Montana and Utah also were represented with 1.5% of the west responses.

There were seven non-US countries represented.

Australia: All respondents from Australia originated from the state of New South Wales.

Canada: British Columbia and Ontario tied making up 27.3% each of Canadian responses. Alberta followed with 18.2%. The remaining provinces, Nova Scotia, Quebec, and Saskatchewan each made up the remain 9.1 percent of Canadian responses.

Mexico: All responses reported operated out of the Mexico City area.

New Zealand: All responses were reported out of the province of Canterbury.

South Africa: All responses were split evenly between Gauteng and the Western Cape.

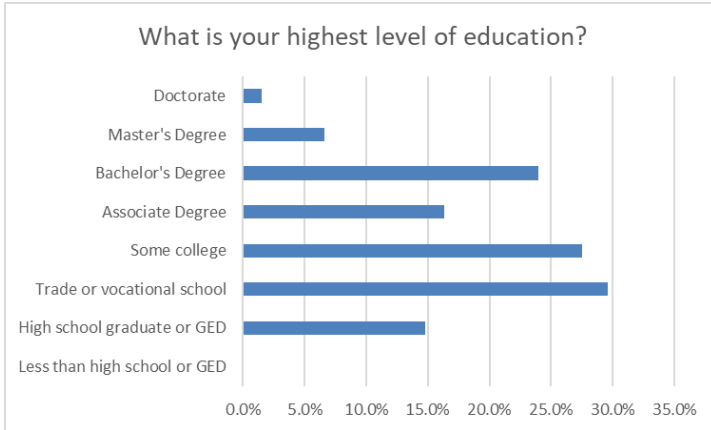
Turkey: No region details were provided from responses from Turkey.

United Kingdom: The top region reported was Nottingham making up 20%. There were some responses that did not specify a region which also made up 20%. The remaining, Berkshire, Kent, Merseyside, West Midlands, Wiltshire, and Yorkshire each represented 10.0% of the UK respondents

3. Are you:

Response	Percent
Male	1.0%
<i>Female</i>	99.0%
Non-Binary	0.0%
Prefer to not respond	0.0%
Other (Please Specify)	0.0%

4. What is your highest level of education?



The most reported degrees were in education, art, nursing, and business/marketing. Esthetics/cosmetology, along with various non-nursing health related degrees (dental, optometry, veterinary, psychology, etc.) were also reported.

5. In what language do you speak most fluently?

Response	Percent
English	93.3%
Spanish	2.6
Other (please specify)	2.1%
Portuguese	0.5%
Korean	0.5%
Armenian	0.5%
Russian	0.5%

Other reported languages were Arabic, Dutch and Turkish

6. What is your background? (Multiple answers permitted)

Response	Percent
Other	45.6%
Esthetician	35.4%
Cosmetologist	20.0%
Traditional Tattoo Artist	13.9%
Nail Technician	8.2%
Nurse	4.6%
Electrologist	2.1%
Physician	0.0%

Other common backgrounds included: Artist, dental hygienist/assistant, beauty (non-esthetics/cosmetology), business/marketing, educator, massage therapist, food/service industries and various different medical related technician. More than one answer was chosen in many cases.

7. In addition to your work as a permanent cosmetic / cosmetic tattoo technician, what is (are) your other ACTIVE profession(s)? (Multiple answers permitted)

Response	Percent
No Other Profession	36.7%
Esthetician	27.8%
Other	25.7%
Traditional tattoo artist	12.0%
Cosmetologist	8.4%
Nurse	2.6%
Nail Technician	2.6%
Electrologist	0.5%
Physician	0.0%

Other professions most mentioned included: educator, makeup artist, eyelash extensions, office manager, artist, hairdresser, skin care, and massage therapist. More than one answer was chosen in many cases.

8. In addition to being a technician, are you also an industry trainer or supplier?

Response	Percent
No	60.3%
Trainer	30.9%
Both trainer and supplier	8.8%
Supplier	0%

9. What permanent cosmetic / cosmetic tattoo procedures do you personally have? All forms of eyebrow tattooing (including microblading) is included in eyebrows. (Multiple answers permitted)

Response	Percent
Eyebrows	84.7%
Eyeliner	75.5%
Full lip color	62.8%
Lip liner	32.1%
Camouflage	14.8%
Areola	14.3%
Scalp tattooing (SMP)	12.2%
None	7.1%
Other*	5.1%

* Other was predominately made up of: Microneedling/scar reduction, camouflage, vitiligo, freckles/beauty marks/blush, and correction/removal.

10. Do you have any traditional (body) tattoos?

Response	Percent
Yes	59.2%
No	40.8%

The Basics

11. How did you acquire, or how long was your initial live, in-person training in permanent cosmetics? This includes microblading and any other form of single procedure training.

Response	Percent**
One day	0.5%
Two days	6.8%
Three days	10.5%
Four days	8.9%
Five days	18.9%
Six days	5.8%
Seven days	9.4%
More than 7 days to 2 weeks	17.3%
More than 2 weeks to 1 month	2.6%
More than 1 month non-apprenticeship	10.0%
Video/distance learning only	1.6%
*Apprenticeship, list length	23.0%

* Lengths of apprenticeships reported fell in to three different categories: *time*, *number of procedures*, and *other* (none reported except for 4 non-quantifiable responses).

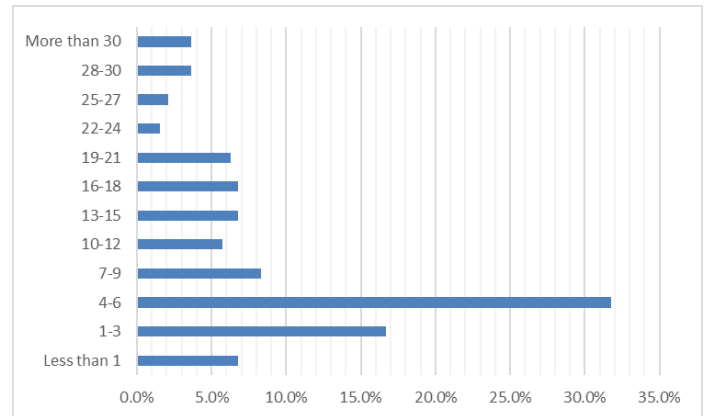
Apprenticeships based on time, ranged from 2 days to 4 years. The most median occurring length in terms of month/year was approximately 9 months. In terms of specified hours, respondents reported only 140 or 1000 hours.

Apprenticeships based on a specific number of procedures had a single response of 15. A combination 400 procedures over a 1000-hour apprenticeship was also reported.

Other consisted of values that could not be quantified, such as cosmetic tattoo program (length was not specified), only state training requirements (not including apprenticeship) or non-apprenticeship training/self-taught. Six responses were reported that would fall in this category. One response of note mentioned training hours with *6 months of ongoing support*. Due to the lack of specificity of what “ongoing support” included, this response was included in the *other* category for reporting.

** The total percentage in this chart are greater than 100% due to multiple answers being permitted.

12. How many years have you been performing permanent cosmetic procedures?



13. What did your initial training cost without equipment? (In USD)? (Multiple answers permitted)

Response*	Percent**
Under \$1,000	6.3%
\$1,000 to \$1,500	3.7%
\$1,501 to \$2,000	6.3%
\$2,001 to \$2,500	6.8%
\$2,501 to \$3,000	8.9%
\$3,001 to \$3,500	11.5%
\$3,501 to \$4,000	12.0%
\$4,001 to \$4,500	6.8%
\$4,501 to \$5,000	8.4%
\$5,001 to \$5,500	8.4%
\$5,501 to \$6,000	4.2%
\$6,001 to \$7,000	4.7%
\$7,001 to \$10,000	7.9%
\$10,000 to \$15,000	5.2%
Over \$15,000 please enter amount	0.0%

*No values were entered “Over \$15,000 please enter amount”

** The total percentage in this chart are greater than 100% due to multiple answers being permitted.

14. How far have you traveled for fundamental training? (Multiple answers permitted)

Response	Percent**
0-100 miles	41.7%
101-300 miles	11.5%
301-500 miles	12.0%
Over 500 miles within country	24.5%
Training taken outside of country of residence	10.4%
In-state training only is required	3.7%

** The total percentage in this chart are greater than 100% due to multiple answers being permitted.

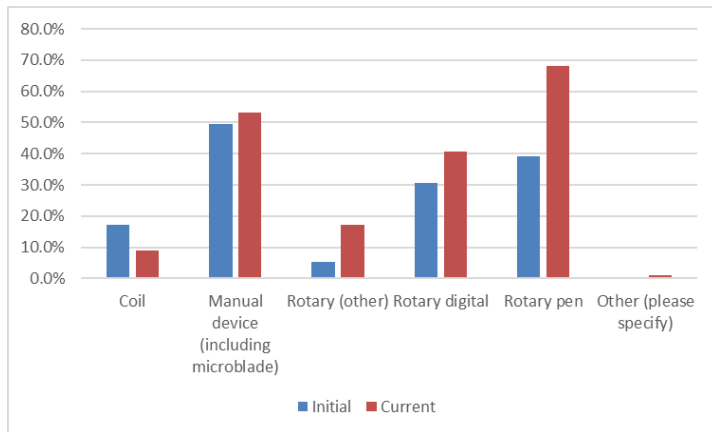
15. Do you participate in continuing education classes or events specific to permanent cosmetics/cosmetic tattooing?

Response	Percent
Yes	99.0%
No	1.0%

16. What type of machine or device were you initially trained with? (Multiple responses permitted)

Initially Trained with	Percent
Manual Device (including microblade)	49.5%
Rotary pen	39.1%
Rotary Digital	30.7%
Coil	17.2%
Rotary (other)	5.2%
Other*	0.5%

* All entries submitted within the other category which could appropriately be classified within one of the defined categories (e.g. Nouveau Contour Digital will fall under *Rotary digital*, SoftTap or microblade would fall under *Manual device*, etc.) were moved into those appropriate categories and counts/percentages adjusted. The remaining other did not specify a type of machine that was identifiable (e.g. "The most basic machine").

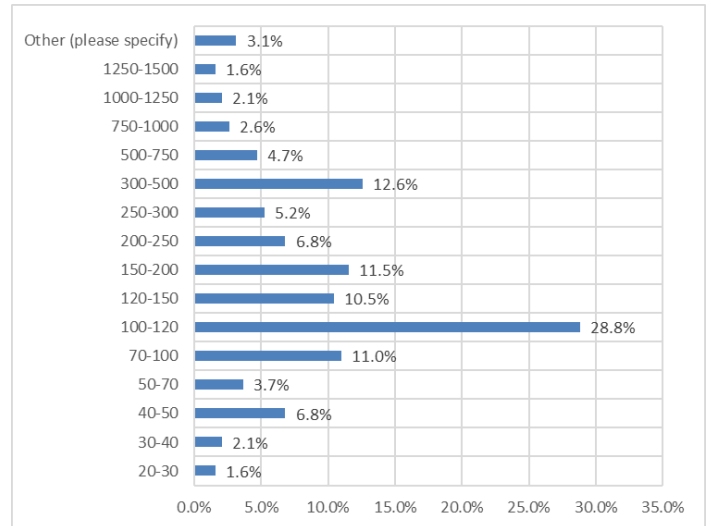


Machine Type: Initial vs Current

17. What type of machine or device do you currently use? (List all) (multiple responses permitted)

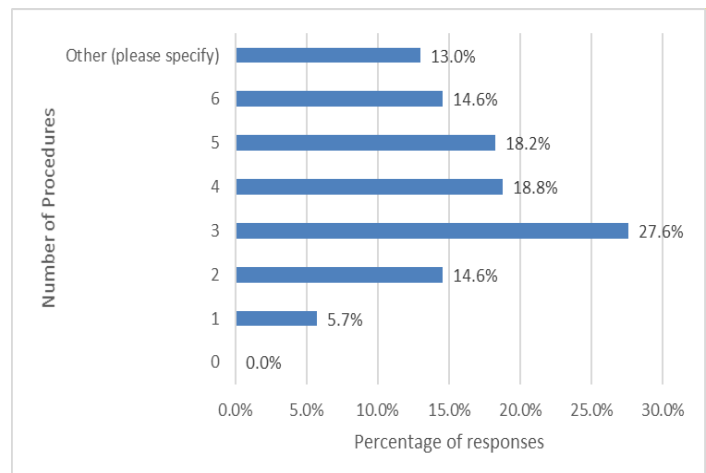
Currently Using	Percent
Rotary pen	68.2%
Manual device (including microblade)	53.1%
Rotary Digital	40.6%
Rotary (other)	17.2%
Coil	8.9%
Other	1.0%

18. In your opinion, how many hours are appropriate for a fundamental permanent cosmetics / cosmetic tattoo training program? This includes single technique programs, pre-class study, and virtual theory classes.



"Other": Consisting of 3.1% of responses, varied depending on type of class being taught and knowledge of the beauty/permanent cosmetics industry. Apprenticeship time ranged from three to twelve month, with the longer times being preferred. One response recommended annual refresher courses.

19. How many full hands on procedures should be completed in a FUNDAMENTAL training program for only ONE TECHNIQUE such as eyebrows or scalp tattooing (SMP)?



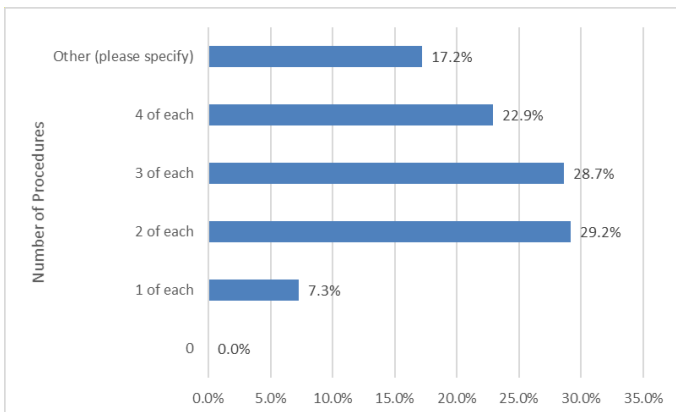
Current Business Practices

“Other”: Consisting of 13% of responses, fell into quantifiable responses and non-quantifiable. Quantifiable consisted of apprenticeships (months), hours, and number of procedures.

Quantifiable other items consisted of apprenticeships, which ranged between 6 and-12 months and averaged 9 months; Hours specified average to 60hrs; and. number of procedures ranged from 3-100 with an average of 15.9 hours.

Non-quantifiable responses consisted of recommendations such as: sixty procedures on practice medium before clients; touchups being done by the same student as to be familiar with entire process & healing; procedures to be supervised; and as many procedures as need to achieve competence of the procedure (subjective, trainers’ discretion).

20. How many full hands on procedures should be completed in a FUNDAMENTAL training program with multiple techniques? Generally, these are eyebrows, eyeliner, and sometimes lip liner with lip blush.



“Other”: Consisting of 17.2% of responses, fell into quantifiable responses and non-quantifiable. Quantifiable consisted of apprenticeships (months), and number of procedures.

Quantifiable procedures ranges from 5 to 60 procedures, with 5 being the most frequently endorsed other response. Apprenticeships average to 9 months.

Non-quantifiable items included reports that “lips should not be included in fundamental training”, and a variation of “as many procedures as need to achieve competence for the procedure” which is subjective and at the trainers’ discretion.

21. What is your preferred INDUSTRY description or name? (multiple responses permitted)

Response	Percent
Permanent Cosmetics	37.1%
Permanent Makeup	33.1%
Cosmetic Tattooing	49.7%
Micropigmentation	8.4%
Dermal Pigmentation	0.7%
Microblading	4.0
Other*	3.3%

* Other responses consisted various medical/paramedical variations of tattooing, variations of artist (paramedical and permanent cosmetics), and one response specified PMU (abbreviation) despite Permanent Makeup being an option.

22. What is your current work environment? (Check all that apply)

Response	Percent
Permanent cosmetics only facility	45.0%
Full-service or multi-faceted salon	21.2%
Other* (please specify)	19.2%
Doctor's office	12.6%
Day spa	11.3%
Tattoo studio	9.9%
Esthetics only	9.9%
Other medical facility	6.6%
Hair salon only	4.6%
Massage therapy	2.0%
Nails only	1.3%
Holistic center	0.0%
Electrolysis	0.0%

* Common responses for “Other” consisted of Med Spa, studio/office, home office/studio, rented space, and various different PMU/Tattoo/Piercing studios and training facilities.

23. What is your business relationship? (multiple responses permitted)

Response	Percent
Self-employed	81.6%
Independent contractor	17.2%
Employed	6.0%

24. What is your business structure? (multiple responses permitted)

Response	Percent
Limited Liability Corporation (LLC)	53.0%
Sole Proprietorship	35.1%
Incorporated	13.3%
Partnership	1.3%
Other	1.3%

25. Do you carry liability insurance? (equivalent US dollars)

Response	Percent
No	4.7%
\$100,000	7.3%
\$300,000	3.3%
\$500,000	9.3%
\$1,000,000	53.3%
\$2,000,000	14.0%
\$3,000,000	6.0%
Yes, please indicate other* amount	4.7%

* Values for "Other" ranged up to \$10,000,000; one response stated they had malpractice liability insurance; one reported letting insurance lapse due to COVID-19.

26. Do you have employees?

Response	Percent
<i>No</i>	71.5%
1 employee	11.3%
2 employees	6.0%
3 employees	2.7%
4 employees	0.7%
5 employees	2.0%
Other*	7.3%

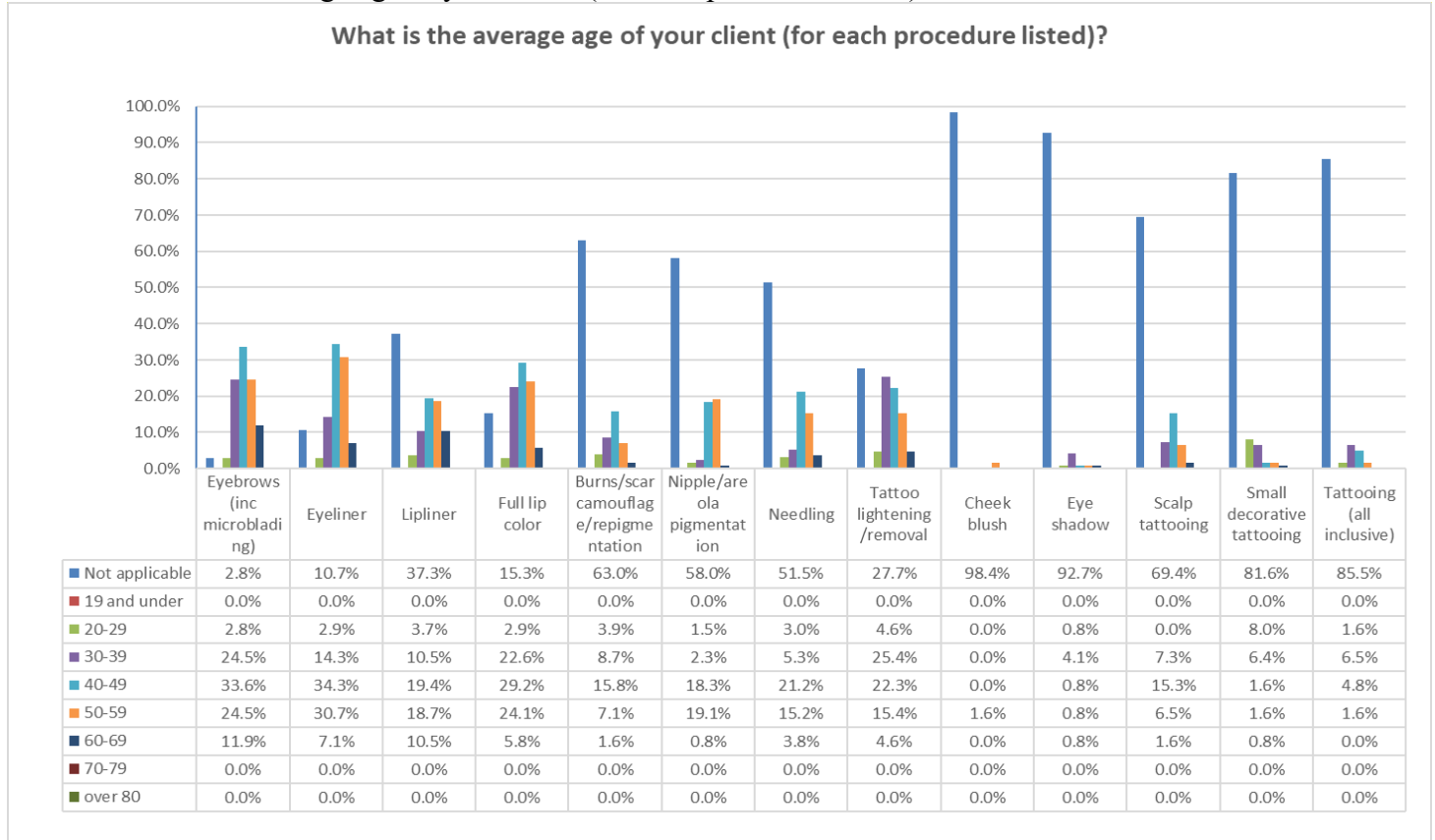
* Responses for "Other" included values from 6 to 300, where responses between 6 and 12 were most frequent; some responses mentioned they had independent contractors (non-employee), and other non-permanent cosmetic employees (hairstylists, estheticians, personal/administrative, doctors, etc).

27. What procedures do you offer? Eyebrows are inclusive of all eyebrow techniques for procedural questions to follow unless stated (multiple responses permitted).

Response	Percent
Eyebrows (including microblading)	96.0%
Eyeliner	85.9%
Lipliner	61.7%
Full lip color	81.9%
Burns/scar camouflage/repigmentation	34.2%
Nipple/areola pigmentation	44.3%
Needling	45.0%
Tattoo lightening/removal	67.8%
Cheek blush	2.7%
Eye shadow	7.4%
Scalp tattooing	27.5%
Small decorative tattooing	12.8%
Tattooing (all inclusive)	12.1%
Veterinary tattooing	0.0%
Other (please specify)	7.4%

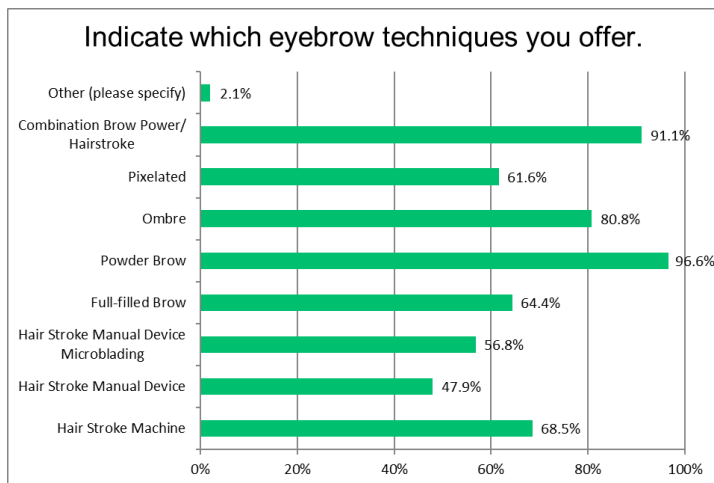
* Responses for "Other" included: Fibroblast plasma, Procell microchanneling, wrinkle therapy, freckles/beauty marks, various lash procedures (tint & extensions), and skin revision.

28. What is the average age of your client (for each procedure listed)?



An interesting piece of information that could be derived from this data via the *Not Applicable* numbers, could suggest the frequency of specific procedures being offered by respondents. This would be expressed in an inverse relation (a higher percentage would mean a lower likelihood of a particular procedure offered). Thus, “*Cheek blush*” with a high percentage (98.4%) suggest that this procedure is only rarely being offered.

29. Indicate which eyebrow techniques you offer.



** “*Other*” responses were of a procedure nature (paramedical, correction, none at present, etc.). Some responses that could be properly categorized within the existing categories were moved (e.g. “*manually tapped hair strokes*” was moved from *Other*, and placed in *Hair Stroke Manual Device*) and recalculated according).

30. Indicate how many of each NEW (excluding touch-up) procedures (eyebrows are inclusive of all techniques) you perform per month: ONLY USE A WHOLE NUMBER FOR EACH RESPONSE - no ranges.

Response	Average*	Mode**
Eyebrows	14.8	20
Eyeliner	7.5	5
Lip liner	2.3	1
Full lip color	4.2	1
Burn/scar camouflage/repigmentation	2.7	1
Nipple/areola pigmentation	4.0	1
Needling	5.9	2
Tattoo lightening/removal	2.9	1
Cheek blush	n/a	n/a
Eye shadow	2.2	2
Scalp tattooing	2.8	1
Small decorative tattooing	5.3	3
Tattooing (all inclusive)	14.3	10
Veterinary tattooing	n/a	n/a
Other	3	n/a

* Blank and zero responses were removed from the average and mode calculations to prevent skewing of the report values; thus the resulting values reflect the responses of only those that reported performing the specified procedure(s) and not the respondents who did not. An "N/A" in the average column signifies there were no reported responses.

** Mode is the most frequently occurring response. A result of n/a means that where were no frequently occurring response (i.e. no like values reported).

31. Indicate how many maintenance visits (beyond the first year touch up visits) do you perform per month: ONLY USE A WHOLE NUMBER FOR EACH RESPONSE - no ranges.

Response	Average*	Mode**
Eyebrows	13.1	2
Eyeliners	6.0	1
Lip liner	2.2	1
Full lip color	2.8	1
Burn/scar camouflage/repigmentation	2.0	1
Nipple/areola pigmentation	3.5	1
Needling	4.8	1
Tattoo lightening/removal	2.7	1
Cheek blush	2.0	n/a
Eye shadow	1.0	1
Scalp tattooing	2.4	1
Small decorative tattooing	1.5	1
Tattooing (all inclusive)	5.8	2
Veterinary tattooing	n/a	n/a
Other	n/a	n/a

* Blank and zero responses were removed from the average and mode calculations to prevent skewing of the report values; thus the resulting values reflect the responses of only those that reported performing the specified procedure(s) and not the respondents who did not. An "N/A" in the average column signifies there were no reported responses.

** Mode is the most frequently occurring response. A result of n/a means that where were no frequently occurring response (i.e. no like values reported).

32. Indicate your average fee for each procedure in US dollars*:

Response	Average*!	Mode**
Eyebrows	\$526	\$500
Eyeliners	\$494	\$400
Lip liner	\$422	\$400
Full lip color	\$580	\$500
Burn/scar camouflage/repigmentation	\$352	\$250
Nipple/areola pigmentation	\$558	\$500
Needling	\$294	\$300
Tattoo lightening/removal	\$193	\$250
Cheek blush	\$167	n/a
Eye shadow	\$389	\$350
Scalp tattooing	\$1131	\$1000
Small decorative tattooing	\$136	\$100
Tattooing (all inclusive)	\$342	\$150
Veterinary tattooing	Not reported	n/a
Other#	\$722	\$n/a

! The average fees reported here are based on the data collected. The individual fees charged varied widely depending on geographical location, business location, and technician experience and are not meant to encourage technicians to alter their fees.

* Blank and zero responses were removed from the average and mode calculations to prevent skewing of the reported. N/A" in the average column signifies there were no reported responses.

** Mode is the most frequently occurring response. A result of n/a means that where were no frequently occurring response (i.e. no like values reported).

33. What is your average maintenance visit charge? ONLY ENTER ONE WHOLE NUMBER – no ranges:

The average of reported responses was \$235 and ranged from 15 to 650 dollars.

The three most reported charges were \$250 (17.8%), \$150 (14.8%) and \$200 (11.9%)

34. If on commission, please indicate who pays for supplies:

Response	Percent*
All my supplies are provided for me	6.2%
I am responsible for about half my supplies	3.9%
I am responsible for all my supplies	31.8%
Not applicable (I don't work on commission)	58.1%

* Only 65.2% of the total respondents answered this question – the averages are based on only those who responded to this question. Responses that reported contradictory responses, [e.g. answer(s) endorsed with also endorsed with the *Not Applicable (I don't work on commission)*], the Not Applicable was used for the count, as this question is specifically querying those that work on commission.

35. If on commission, who pays for your professional fees and licensing?

Response	Percent*
All of my professional fees and licensing are paid for me.	1.6%
I pay for all professional fees and licensing.	30.4%
I pay for some of my professional fees and licensing.	4.8%
Not applicable (I don't work on commission).	63.2%

* Only 63.1% of the total respondents answered this question – the averages are based on those who responded to this question. Contradictory responses were handled in the same manner as question #34.

36. If paid by commission, what is your percentage? *

Response	Percent*
20-24%	0.0%
25-34%	0.8%
35-44%	3.4%
45-54%	5.1%
55-64%	5.1%
65-74%	2.5%
Not applicable (I don't work on commission)	83.1%
Other percentage (please specify)	0.0%

* Only 59.6% of the total respondents answered this question – the reported percentages above are based on only those who responded to this question.

37. How many touch-ups are included with your initial procedure fee?

Response	Percent*
None	38.1%
One	59.9%
Two	1.4%
Three	0.7%
No limit during the first 6 months	0.0%
No limit during the first year	0.0%
Other (please specify)	0.0%

* Only 74.2% of the total respondents answered this question – the reported percentages above are based on only those who responded to this question.

More Business Practices

38. Do you have a website?

Response	Percent
Yes	90.9%
No	9.2%

39. How else do you market your permanent cosmetics business? (Multiple answers permitted)

Response	Percent
Social media presence or advertising	87.9%
Client web search such as Google	71.6%
Other (please specify)	27.0%
SPCP Referral Program	22.7%
Industry related events or women's shows	17.7%
Other media advertising such as publication, radio, TV ads	8.5%
Mailings	7.1%
Yellow pages/phone books	3.6%
Co-ops or barter clubs	2.1%
Chamber of commerce membership	2.1%

* The most common "Other" reported methods were client and word of mouth referrals, networking, web related (email/e-newsletters), fliers, professional referrals (i.e. doctors), and professional organization websites. A small number of respondents reported they were not marketing at this time.

40. Which of the following social media sites do you participate in for your business? (Multiple answers permitted)

Response	Percent
Facebook	94.9%
Instagram	89.1%
TikTok	23.2%
Google+	21.7%
LinkedIn	20.3%
YouTube	13.8%
WhatsApp	8.0%
Twitter	6.5%
Pinterest	5.8%
Snapchat	3.6%
Other (please specify)	2.2%
Vimeo	0.7%
Reddit	0.7%

* Other responses included, Yelp, Next Door, and Signal.

41. What percentage of your new business is from previous client referrals?

Client Referrals	Results
Less than 10%	4.2%
10-20%	2.8%
21-30%	12.0%
31-40%	16.2%
41-50%	16.9%
51-60%	12.0%
61-70%	12.0%
71-80%	10.6%
81-90%	5.6%
More than 90%	7.8%

42. What percentage of your new business is from social media?

Professional Referrals	Results
Less than 10%	18.4%
10-20%	24.1%
21-30%	15.6%
31-40%	14.9%
41-50%	8.5%
51-60%	9.2%
61-70%	2.1%
71-80%	5.0%
81-90%	1.4%
More than 90%	0.7%

43. What percentage of your new business is from professional referrals such as physicians or other related industries?

Professional Referrals	Results
Less than 10%	30.2%
10-20%	30.9%
21-30%	15.8%
31-40%	8.6%
41-50%	4.3%
51-60%	4.3%
61-70%	1.4%
71-80%	0.0%
81-90%	1.4%
More than 90%	2.9%

44. The Society of Permanent Cosmetic Professionals offers a certification exam (Certified Permanent Cosmetic Professional - CPCP). Do you carry the CPCP credential?

Response	Percent
Yes	31.9%
No	68.1%

45. How many MEDICALLY DIAGNOSED allergic reactions to PIGMENTS have you encountered as a permanent cosmetic professional?

Response	Percent
None	90.0%
One	7.1%
Two	1.4%
Three	0.7%
Other*	0.7%

* For the purpose of concise reporting, details of "other" will only be reported if a significant number of like responses were submitted.

46. How many MEDICALLY DIAGNOSED allergic reactions to permanent cosmetic professional level TOPICAL ANESTHETICS have you encountered as a permanent cosmetic professional?

Response	Percent
None	86.4%
One	8.6%
Two	3.6%
Three	1.4%
Other*	1.4%

* For the purpose of concise reporting, details of "other" will only be reported if a significant number of like responses were submitted.

47. How many MEDICALLY DIAGNOSED allergic reactions to AFTERCARE PRODUCTS have you encountered as a permanent cosmetic professional?

Response	Percent
None	71.7%
One	15.9%
Two	6.5%
Three	4.4%
Other*	1.5%

* For the purpose of concise reporting, details of "other" will only be reported if a significant number of like responses were submitted.

Revision Log

2022.07.10 No revisions at the time of initial review.